Publishing on the Nook - A Step by Step Guide

The Barnes & Nobles Nook device is an Android-based e-reader device that incorporates Amazon's pioneering E-Ink technology. The price of the device ranges from \$99 for the Simple Touch reader to \$249 for the Nook Color.

One difference between the Nook and the Kindle is the Nook's "GlowLight" technology. This makes it easy for people who own a Nook to read books in the dark, something that the Kindle is completely incapable of doing.

Publishing on the Nook gives you access to millions of highly active readers. The Nook and the Kindle are often neck in neck in terms of sales. If you're publishing your book on either the Kindle store or the iBookstore, there's no reason not to also publish on the Nook bookstore.

Here's how to publish your eBook to the Nook bookstore.

Step 1: Click Create an Account

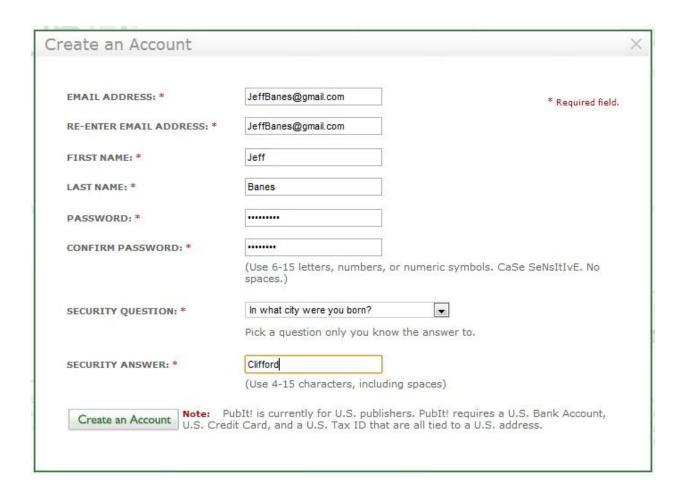
Go to: http://pubit.barnesandnoble.com

In the upper right corner, click "Create an account" to begin the account creation and book creation process.



Step 2: Creating Your Account

Fill out the Publt registration form on the next page.



Give Publt your contact information.



If you have a publisher, enter your publisher's details.

last name as the default. Yo	ed as the publisher of your NOOK Books. If you leave this field blank we will use your first and can customize this information for each title you upload.
PUBLISHER NAME	PUBLISHER WEBSITE

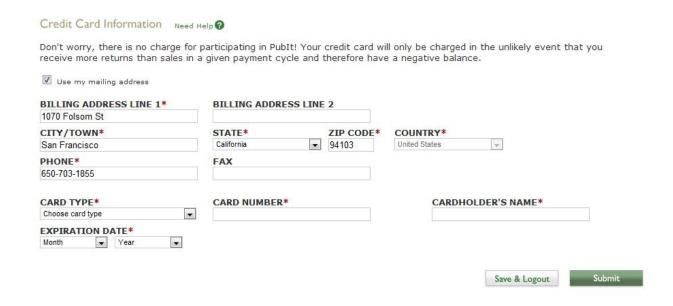
Enter your bank account information. This is used to deposit your payments. You need a US-based bank account to use the Barnes & Nobles Nook bookstore.



Give Publt your Social Security number or your Federal Tax ID number (if you're a corporation.)



Finally, give Publt a credit card. They do this primarily to verify that you are who you say you are. They also use it as a protection mechanism, if your book refunds happened to exceed the amount of sales you make during a payment period. (This is highly unlikely.)



Once you hit "Submit," your Publt account will be created. You can then begin creating your first book.

Step 3: Enter Your Title and Author Details

Enter your title. Then choose your list price.

Look through the Nook bookstore to see what other comparable books are charging. Unless you have a very good reason to do otherwise, you should try to list your book for about what other people are listing them for.

If you're using your book as a loss leader to get more people aware of your brand, you can sell your book for a much lower price just to get more people to buy.

Your title needs to stand out among the sea of other books that your book will be swimming in. It should say something *so unique* that people can't help but wonder what the description says.

Finally, list your author name and publisher details.



Step 4: Upload Your Book

Click "Browse" to find the book on your computer. Then click "Upload & Preview" to upload your book.

2. Upload Your eBook (the star of the show) Click Browse to find your eBook file on your computer. PubIt! accepts ePub, Microsoft Word (.doc and .don't already have your eBook in the ePub format, we will automatically convert it to ePub for you. Please make sure that your eBook file is less than 20MB in size. Click Upload & Preview to complete the process and see your title on our NOOK emulator. Upload Your eBook* C:\fakepath\Strategy, Product & C Browse

Step 5: Preview Your Book

You'll be taken to a preview of what your book looks like. You can click the "Next Page" button to see what the other pages in your book look like. Make sure your book's formatting came out the way you want it to before continuing.

Congratulations!

Your eBook file was successfully loaded.

Click on the **Previous** and **Next** links to page through your NOOK Book. You can also click on the **left and right sides** of the NOOK Color emulator screen.

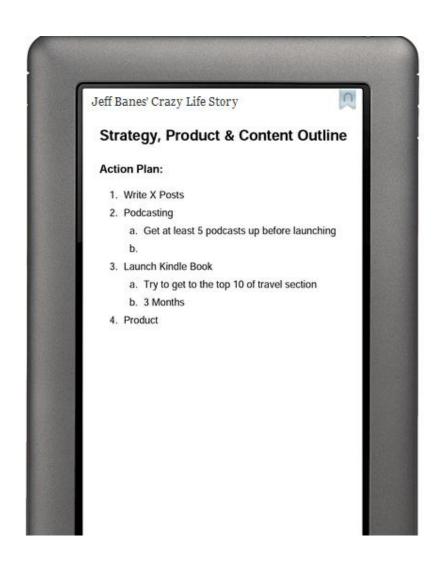
Like what you see?

Close this window and continue with the Add a Title process.

Want to make changes? Close this window and read

Close this window and read through our tips on how to improve the look of your file.

Please Note: This
preview may not display
images or pagebreaks
exactly as a NOOK Color
will; if you want a more
complete overview of
your title, please
download your
converted ePub and
view it in our NOOK for
PC eReading software.



Step 6: Upload Your Book Cover

Upload your book cover.

Remember when you're designing your cover that people really do judge a book by its cover. Much of your book's ability to make sales will depend on the strength of your cover.

Your cover should convey credibility, as well as make a strong promise. It should have good overall design aesthetics as well as be a strong marketing piece.

3. Upload Your Cover Image (put on a good face for the world)



Your cover image will display on the product page for your NOOK Book. We k book by its cover, but including a cover image never hurts!

Please make sure that your cover image is a JPG file between 5KB and 2MB. and 2000 pixels in length.

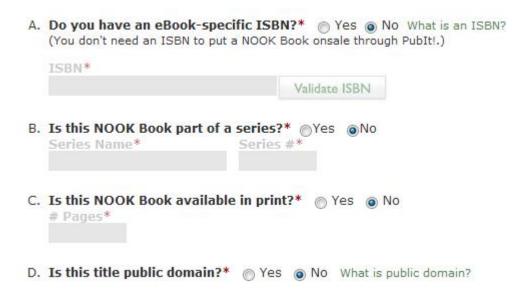
Remember: you must have the right to use any image that you upload.

Upload Your Cover Image



Step 7: Publishing Details

Barnes & Nobles needs a few bits of information before it can publish your book. It needs to know if you have an ISBN number, whether it's part of a series, whether it's in print and whether it's a public domain book.



Step 8: Age & Language

What age is your book geared towards and what language is the book written in?

E. What age group is this NOOK Book most suited for?*

General Adult

Target Age Range

F. What language is your NOOK Book written in?* What if my language isn't shown?

English

Step 9: Rights & DRM

Let B&N know whether you have worldwide rights, or rights in only the USA or the USA and Canada.

Choose whether you want to DRM encrypt your book. This helps protect your book from being stolen or passed on.

G. Where do you have the rights to make your NOOK Book available for marketing, distribution and sale?* How do I know what rights I have?

© Worldwide Rights — All Territories ©United States and Canada Only ©United States Only

H. Do you want DRM encryption for your NOOK Book?* © Yes © No What is DRM?

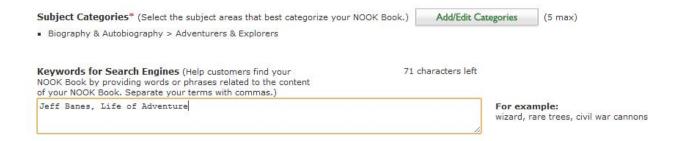
Step 10: Categories and Keywords

Choose the categories and keywords you want to use to market your book. You can choose up to five categories.

Try to list your book in the most obvious categories, as well as one or two non-obvious categories. Get your book into categories that your competitors might not necessarily think of, but are shared by your target market.

You can also try to pick a category that you think you can dominate. In other words, pick a category that isn't too competitive and try to get your book to the top.

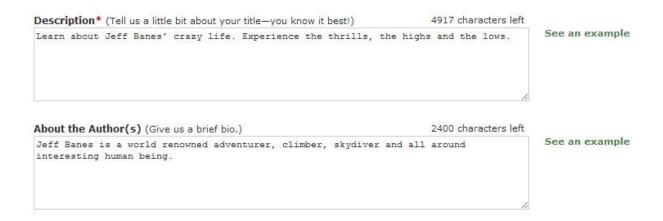
Your keywords will help people who're performing searches to find your book. Use tools like the Google Keyword Tool to identify keywords that people search for on a regular basis.



Step 11: Description & About the Author

Write a compelling description of your book. If your book's an informational book, try to titillate people by hinting at some of the things they'll learn in the book. If your book is a non-informational book, try to give people an emotional dose of what they'll experience once they're reading your book.

Your "About the Author" section is the perfect place to demonstrate your credibility. Talk about your past experiences that make you uniquely qualified to read this book. Give specific figures (E.g. "helped over 8,000 entrepreneurs raise startup capital") and drop names wherever possible (E.g. "helped raise capital for Groupon, eBay, Dropbox and more.")



Step 12: Submit!

Once you've confirmed that all the information you've submitted is correct and complete, click the checkbox and hit "Put on Sale."



That's all there is to submitting a book to the Nook! What comes next is the hard part: Marketing and promotion.

Leverage your social networks, your email list and you website to get the word out about your book. You need to get some attention to your book first, before people will start to come to your book on its own. Once your book gains some momentum however, at some point it'll be able to swim on its own and become a real money earner for you without you having to constantly promote it.